



Fuji Trading Co. Ltd

Catering Services

We just launched to set off as a “Marine Service Integrator”.



“World” is within your reach.

Advantages **Of Catering Management**

To the Owners,

We in Fuji Trading are looking forward to a successful coordination with you, which would benefit both your company and us.

- Cashless On-Board Transaction -

By using this system to support your ships, you will have BIG savings.

Single invoicing per month in single currency reduces bank charges, handling fees of Agent for cash to Master and the cash amount on-board.

Advantages **Of Catering Management**

To the Ship Master,

This system aims to lessen the workload of Master.

If we are asked for catering management, we will take charge of administrative work such as inventory monitoring, which will ease off some of Master's burdens that he has to endure out of his busy schedule.

As a result, Captain would be able to concentrate on the safety voyage and cargo operation of the ship.



+ Benefits **Of Catering Management**

- ✓ **Healthy Nutrition on board.**
 - Professional support from independent dietician and Provision Superintendent.
 - Quarterly reporting of calorie consumption on board. (Based on actual delivery and consumptions)



+ Benefits Of Catering Management

✓ Ordering – made easy!

- Single contact window.
- Dedicated staff
- Attendance at major ports where we have own branches.



BENEFITS

+ Benefits Of Catering Management

✓ Provision supply preparation.

- Advanced planning
- Worldwide Price mapping
- Selection of **Reliable Supplier** outside our group

TRAMPING SHIPS (NO FIXED ROUTE)						CONTAINER SHIPS (FIXED ROUTE)					
VESSEL NAME	PORT	LEAVE	ARRIVE	REMARK	SUPPLIER	VESSEL NAME	PORT	LEAVE	ARRIVE	REMARK	SUPPLIER
INDONESIA SUPPLY AT LAEN CHABANG, MYT	EMERALD SHARMA	14 Nov	14 Nov	*** 100% BULK ONLY ***	MUSKELLA	007 HULLS	2 Nov	14 Nov	14 Nov	NO OFFER	WETFOOD
	UNITAGARA	14 Nov	14 Nov			008 LAMAT	14 Nov	14 Nov			
	FRIGOR	14 Nov	14 Nov			009 KONG	14 Nov	14 Nov		IT CALL	
	ARUNA	14 Nov	14 Nov			010 SARI CHABANG	14 Nov	14 Nov			
	ALGALAN	14 Nov	14 Nov			011 CARMA TUNG TALI	14 Nov	14 Nov			
INDONESIA SUPPLY AT SINGAPORE	EMERALD SHARMA	14 Nov	14 Nov			012 KONG	14 Nov	14 Nov		NO OFFER	
	UNITAGARA	14 Nov	14 Nov			013 SARI CHABANG	14 Nov	14 Nov		*** 100% BULK ONLY ***	
	FRIGOR	14 Nov	14 Nov			014 KONG	14 Nov	14 Nov			
	ARUNA	14 Nov	14 Nov			015 HULLS	14 Nov	14 Nov			
	ALGALAN	14 Nov	14 Nov			016 HULLS	14 Nov	14 Nov			
INDONESIA SUPPLY AT SINGAPORE	EMERALD SHARMA	14 Nov	14 Nov			017 SARI CHABANG	14 Nov	14 Nov		IT CALL	
	UNITAGARA	14 Nov	14 Nov			018 SINGAPORE	14 Nov	14 Nov		IT CALL	PTB
	FRIGOR	14 Nov	14 Nov			019 KONG	14 Nov	14 Nov			
	ARUNA	14 Nov	14 Nov			020 SINGAPORE	14 Nov	14 Nov			
	ALGALAN	14 Nov	14 Nov			021 SINGAPORE	14 Nov	14 Nov			
INDONESIA SUPPLY AT SINGAPORE	EMERALD SHARMA	14 Nov	14 Nov			022 SINGAPORE	14 Nov	14 Nov		IT CALL	PTB
	UNITAGARA	14 Nov	14 Nov			023 SINGAPORE	14 Nov	14 Nov			
	FRIGOR	14 Nov	14 Nov			024 SINGAPORE	14 Nov	14 Nov			
	ARUNA	14 Nov	14 Nov			025 SINGAPORE	14 Nov	14 Nov			
	ALGALAN	14 Nov	14 Nov			026 SINGAPORE	14 Nov	14 Nov			
INDONESIA SUPPLY AT SINGAPORE	EMERALD SHARMA	14 Nov	14 Nov			027 SINGAPORE	14 Nov	14 Nov		IT CALL	PTB
	UNITAGARA	14 Nov	14 Nov			028 SINGAPORE	14 Nov	14 Nov			
	FRIGOR	14 Nov	14 Nov			029 SINGAPORE	14 Nov	14 Nov			
	ARUNA	14 Nov	14 Nov			030 SINGAPORE	14 Nov	14 Nov			
	ALGALAN	14 Nov	14 Nov			031 SINGAPORE	14 Nov	14 Nov			
INDONESIA SUPPLY AT SINGAPORE	EMERALD SHARMA	14 Nov	14 Nov			032 SINGAPORE	14 Nov	14 Nov		IT CALL	PTB
	UNITAGARA	14 Nov	14 Nov			033 SINGAPORE	14 Nov	14 Nov			
	FRIGOR	14 Nov	14 Nov			034 SINGAPORE	14 Nov	14 Nov			
	ARUNA	14 Nov	14 Nov			035 SINGAPORE	14 Nov	14 Nov			
	ALGALAN	14 Nov	14 Nov			036 SINGAPORE	14 Nov	14 Nov			
INDONESIA SUPPLY AT SINGAPORE	EMERALD SHARMA	14 Nov	14 Nov			037 SINGAPORE	14 Nov	14 Nov		IT CALL	PTB
	UNITAGARA	14 Nov	14 Nov			038 SINGAPORE	14 Nov	14 Nov			
	FRIGOR	14 Nov	14 Nov			039 SINGAPORE	14 Nov	14 Nov			
	ARUNA	14 Nov	14 Nov			040 SINGAPORE	14 Nov	14 Nov			
	ALGALAN	14 Nov	14 Nov			041 SINGAPORE	14 Nov	14 Nov			
INDONESIA SUPPLY AT SINGAPORE	EMERALD SHARMA	14 Nov	14 Nov			042 SINGAPORE	14 Nov	14 Nov		IT CALL	PTB
	UNITAGARA	14 Nov	14 Nov			043 SINGAPORE	14 Nov	14 Nov			
	FRIGOR	14 Nov	14 Nov			044 SINGAPORE	14 Nov	14 Nov			
	ARUNA	14 Nov	14 Nov			045 SINGAPORE	14 Nov	14 Nov			
	ALGALAN	14 Nov	14 Nov			046 SINGAPORE	14 Nov	14 Nov			

COST COMPARISON														
	ORIG. REQ. FROM SHIP		HONG KONG					VIETNAM						
	UOM	QTY	UOM	QTY	PRICE	AMOUNT	REMARK	UOM	QTY	PRICE	AMOUNT	REMARK		
585	MASALA BIRANI POWDER GRAM	PKT	6	PKT	6	1.80	10.80	300 Grams / Pkt.	PKT	6	4.5	27.00		
586	MASALA CHAF POWDER	PKT	2	PKT	2	1.80	3.60	300 Grams / Pkt.	PKT	2	1.8	3.60	NO OFFER	
588	MASALA GARAM	PKT	6	PKT	6	1.80	10.80	300 Grams / Pkt.	PKT	6	4.5	27.00		
589	MASALA LIJAT PAFAD	PKT	6	PKT	6	1.80	10.80		PKT	6	1.8	10.80	NO OFFER	
605	PICKLED GARLIC	BTL	2	BTL	2	2.20	4.40	300 Gram / Btl	BTL	2	1.2	4.40		
606	PICKLED MIXED	BTL	2	BTL	2	1.80	3.60	400 Gram / Btl	BTL	2	4.95	9.90		
609	CORINDER SEEDS WHOLE	KG	1	KG	1	7.28	7.28		KG	1	19	19.00		
610	CUMIN SEEDS WHOLE	KG	1	KG	1	8.98	8.98		KG	1	19	19.00		
615	FLOUR ATTA	KG	25	KG	25	1.65	41.25		KG	25	2.5	62.50		
616	FLOUR BESAN (GRAM FLOUR)	KG	6	KG	6	2.68	16.14		KG	6	2.5	15.00		
627	CHEESE POWDER	KG	3	KG	3	10.48	31.44		KG	3	10.48	31.44	NO OFFER	
E	MASALA - CURRY POWDER CHICKEN	PKT	6	PKT	6	1.80	10.80	300gm	PKT	6	4.5	27.00		
EXTRA NON LISTED ITEMS														
629	CHARCOAL - 10 KG BAG	KG	20	KG	20	1.86	37.20	4 SHS/PKT	KG	20	0.7	14.00		
TOTAL AVAILABLE + NOT AVAILABLE AMOUNT					USD 4,731.72					USD 4,832.78				
NO. OF NOT AVAILABLE ITEMS					2 ITEMS					5 ITEMS				
ACTUAL AVAILABLE PROVISION AMOUNT					USD 4,696.22					USD 4,759.30				



+ Benefits Of Catering Management



✓ Monthly Budget and Inventory reports

- Well detailed report of consumption, quantity and average pricing.

SHIP'S OWNER INVENTORY																			
NAME OF SHIP:		TYPE:		DATE SUBMITTED:				NO. OF CREW				24		FORM-004					
MOL CELEBRATION		CONTAINER		31-Oct-15				BUDGET(PERSON/DAY)				7.5							
APPROVED BY CAPTAIN:		TOTAL USD AMOUNT A				3,856.32				TOTAL BUDGET AMOUNT PER DAY:				180		DAYS OF CONSUMPTION:			
CAPT. VADIVELU KANEENDRAN		TOTAL USD AMOUNT B				5,153.67				EXTRA MEAL FOR JOINING/CHARTERER, OFFICE VISIT						FROM: 01-Nov-15			
COMMENT		TOTAL USD AMOUNT C				0.00				OLD AND EXPIRY ITEMS						UNTIL: 30-Nov-15			
A	OCTOBER INVENTORY			TOTAL USD AMOUNT D				9,009.90				TOTAL OTHER EXPENSES				0		TOTAL DAYS OF CONSUMPTION:	
B	PROVISION PURCHASED - LOS ANGELES, OCT.27			TOTAL USD AMOUNT E				0.00				TOTAL AMOUNT CONSUMED				9009.90		30	
C	PROVISION PURCHASED -																		
D	GRAND TOTAL OF A, B & C																		
E	NOVEMBER 2015 INVENTORY																		
		A		B				C				D		E					
		UOM	QTY	PRICE	AMOUNT	UOM	QTY	PRICE	AMOUNT	UOM	QTY	PRICE	AMOUNT	TOTAL QTY	GRAND TOTAL	AVERAGE RATE	ROB	AMOUNT	
BEEF/LAMB/MUTTON																			
001	BEEF BONES FOR SOUP				0.0000				0.0000				0.0000	0.00	0.0000				
002	BEEF BRISKET		10	6.0756	60.7562				0.0000				0.0000	10.00	60.7562	6.0756		0.0000	
003	BEEF BURGER PATTIES PRECOOKED		5	8.8971	44.4857				0.0000				0.0000	5.00	44.4857	8.8971		0.0000	
004	BEEF CUBE ROLL				0.0000				0.0000				0.0000	0.00	0.0000				
005	BEEF FEET (TROTTER)		5	2.9247	14.6234				0.0000				0.0000	5.00	14.6234	2.9247		0.0000	

+ Benefits **Of Catering Management**

✓ **Galley and Crew Hygiene**

- Brochures and manuals available upon request.
- Assistance for the Training of joining Galley staff NC-1, NC-II and NC III thru accredited school in Manila.



+ Benefits Of Catering Management

✓ Food Storage and preparation

- Support to owners policy on-board.
- First-In, First-Out rules.



BUDGETING AND DAILY RATE ALLOWANCE

Once the budget agreement is confirmed by both parties, we shall set the daily rate according to the number of ship's crew, their nationalities, the ship's route and extra miscellaneous (e.g. soft drinks, drinking water and charcoal). Evaluation sheets to be provided regularly to check the conditions and welfare of crew on-board.

In case that the allocated budget cannot meet the expectations of both sides due to un-foreseen events such as un-expected long waiting at the anchorage, port delivery expenses and berth rules etc., we shall discuss with the customer.

NO. OF CREW		FORM-004	
BUDGET(PERSON/DAY)			
TOTAL BUDGET AMOUNT PER DAY:		DAYS OF CONSUMPTION:	
TOTAL BUDGET AMOUNT:			
EXTRA MEAL FOR GUESTS/CHARTERER		FROM:	
		UNTIL:	
OLD AND EXPIRY ITEMS		TOTAL DAYS OF CONSUMPTION:	
TOTAL OTHER EXPENSES			
TOTAL AMOUNT CONSUMED			



STOCK CONSUMPTION MONITORING

To ensure that the vessel is ordering and stocking according to the allotted budget, we conduct a monthly stock consumption monitoring.

This aims to monitor the vessel's consumption per month guided by the following basis:

- Previous Inventory Amount
- Purchases in the current month
- Month-end Inventory
- Less other expenses such as:
- Extra meals for guest visits/joining charterer
- Old and expiry items

Formula:

$$\begin{aligned} & \text{Previous Inventory} \\ + & \text{Purchases} \\ - & \text{Month-End Inventory} \\ - & \text{Other Expenses} \end{aligned}$$

CONSUMPTION

My Daily Food Plan

Based on the information you provided, this is your daily recommended amount for each food group.



Global Network



By utilizing our own GLOBAL NETWORK covering major hubs, we keep our cost down! When opportunity comes that a ship calls at these ports, we can stock up more dry and frozen provisions with longer shelf life including special items and spices which are costly in other countries. Cost and quality assurance is in our complete control.



WE

**WANT
TO**

HEAR

FROM

YOU!



For questions and inquiries, please contact us at:

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We shall take good care of your fleet crews